



# Corporate Profile

## Delta Asia Financial Group

### Background

The Delta Asia Financial Group is a full-fledged banking and financial services group encompassing the territories of Macau, Hong Kong and Japan. Its banking arm in Macau, Banco Delta Asia S.A.R.L. (formerly known as Banco Hang Sang, S.A.R.L.), and its deposit taking subsidiary in Hong Kong, Delta Asia Credit Limited (formerly known as Foreign Exchange and Investment Ltd.), started their operations in Macau and Hong Kong in 1935 and 1962 respectively. Nowadays, we have developed into an investment bank major in wealth management, complemented by commercial banking and insurance.

### Corporate Mission

We will endeavour to satisfy our customers' banking and financial needs by providing professional services and collaborating with our customers in expanding their business into the developing markets in the Asia-Pacific Region.

Committed to Hong Kong and Macau as the domicile of our headquarters, we will strive to enhance the reputation and status of these two cities as major international and regional financial markets in the 21st century.

### Holding Group

Delta Asia Group (Holdings) Ltd.

## Major Subsidiaries

Banco Delta Asia S.A.R.L.

Delta Asia Credit Ltd.

Delta Asia Finance Ltd.

Delta Asia Financial Futures Ltd.

Delta Asia Insurance Ltd.

Delta Asia Insurance Agency Ltd.

Delta Asia Nominee Services Ltd.

Delta Asia (Nominees) Ltd.

Delta Asia Properties Ltd.

Delta Asia Research Ltd.

Delta Asia Secretarial Services Ltd.

Delta Asia Securities Ltd.

### Website

[www.delta-asia.com](http://www.delta-asia.com)

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## Scope of Services

### Deposit Taking

- Current and savings accounts in local and foreign currencies
- Fixed-term deposits in local and foreign currencies
- Multi-purpose accounts

### Trade Financing

- Issuance of letters of credit
- Trust receipt financing
- Export DA/DP bill discounting and collection
- Packing credit
- Negotiation of export bills

### Treasury Services

- Foreign exchange spot and forward dealing
- Foreign currency banknote dealing
- Mail and telegraphic transfers and demand drafts
- Physical gold and gold futures trading
- Foreign currency cheque negotiation
- Issuance of travellers' cheques

### Commercial / Consumer Loans

- Mortgage loans
- Machinery and equipment financing
- Consumer goods instalment loans
- Accounts receivable financing
- Gold loans
- Various kinds of commercial lending

### Investment & Merchant Banking Services

- Stock broking, financial futures and options broking
- Underwriting of new issues and placement of securities
- Merger and acquisition advisory services
- Portfolio management
- Offering of unit trusts and mutual funds
- Fixed and floating-rate bonds
- Custodial services
- Secretarial, accounting and nominee services

### Insurance Underwriting and Agency Services

- Fire, marine and accident insurance
- Export credit insurance
- Travel insurance
- Medical insurance
- Motor vehicle insurance
- Home insurance
- Personal accident insurance